

# Giuseppe Bifulco



## Personal data and education:

- Born on March 3rd 1966.
- In San Giuseppe Vesuviano (NA).
- Fiscal code: BFL GPP 66C12 H931S.
- He obtained his High School diploma in Accountancy.
- Registered since 2009 in the Special List of Sports Director of the Italian Football Association (nr. 1729).

## Professional profile

- Thirtyfive-year experience in football, spending the first part of his career in refereeing.
- He carried out multiple duties in various territorial realities which helped him gaining valuable competences in teamwork.
- Over the course of his professional path, he has developed determination and dynamism, while successfully combining work and education commitments, getting used to work towards goals as well as developing an inclination towards learning.
- He managed to increase his management capacities, to establish a close relationship with clubs' ownerships, to help motivate personnel

and to develop remarkable relational capacities.

- Driven by a continued desire to improve, he took up challenging positions allowing him to further broaden his competences.

**Vocational training experiences::**

- From 1985 to 1999 he was in the ranks of the A.I.A. – Italian Football Referees Association.
- He refereed until June 30 1998 in the Amateur National Championship (current 4th division).
- He served as Chairman of the Board of Statutory Auditors of the A.I.A. (Italian Association of Referees) Section Roma 2 for the two-year terms of 1990-92, 1992-94 and 1994-96.
- Referee Hors Cadre in the two-year period 1998-1999.
- In 1990 he was involved in the organization of the FIFA World Cup 1990 (in Italy).
- In 1995 he attended a Specialization Course in Sports Management, organized by the Management School LUISS (Free International University of Social Studies).
- In the competitive season 1999/2000 he attended and studied the functioning of the sports structure of Venezia Calcio, under the guidance of General Director Luigi Agnolin.
- In the period April-May 2006 he attended and studied the structure of the Youth Sector of Ajax in Amsterdam, in the Netherlands.
- In the season 2008-2009 he attended and passed the Coni-Figc course for Football School Trainer.
- In 2009 he was admitted, attended and passed

the Course organized by the Technical Sector for qualifying as Professional Sports Director, which took place at the Technical Centre of the Italian Football Association in Coverciano.

- In May 2009 he collaborated with Uefa in the organization of the Champions League Final in Rome
- In the period April-May 2013 he visited the Russian club of Zenit Saint Petersburg, acquiring technical and organizational knowledge of the Club.
- He has an adequate knowledge of “Wyscout”, one of the main softwares for the management of scouting activities.
- He has a sufficient knowledge of the English language.
- He has a sufficient knowledge of Social Networks, the main application packets of Microsoft as well as the different Internet protocols and email software packages.

**Professional experiences:**

- Over the period 1990-2000 he took up various consultancy services for companies operating in the sports sector, such as Ticketone of the Sisal Group.
- From September 2000 to June 2002 he was the Head of the Youth Sector of Napoli Calcio.
- From July 2002 to December 2002 he was a Football Scout for Napoli Calcio (Serie B).
- In the months of November and December 2002 he was a Consultant for the Technical Area of Carrarese Calcio (Serie C1).
- From January 2003 to April 2003 he was

worked with the Youth Sector of Hellas Verona Calcio, operating as a Scout

- From May 2003 to October 2003 he was Sports Director of Melfi Calcio (Serie C2).
- From November 2003 to January 2004 he collaborated with Hellas Verona Calcio (Serie B), operating as a Scout.
- From February 2004 to June 2004 he collaborated with the Cisco Group, operating as Sports Director of Cisco Roma (Serie D) and as Technical Consultant for the Lodigiani (Serie C2).
- From July 2004 to March 2005 he monitored on his own, for updating and scouting purposes, the Italian market.
- From April 2005 to June 2006 he collaborated with the Youth Sector of the Italian Football Association (FIGC), as Member of the National Committee for Grassroot Activities.
- In August 2005 he was a Consultant for the Technical Area of Potenza Calcio (Serie C2).
- From September 2005 to June 2006 he worked as Scout for the Cisco Calcio Roma (Serie C2).
- From February 2006 to June 2010 he was Sports Consultant for the club Axa Calcio – Football School Francesco Totti.
- In January 2007 he worked as Consultant for the Technical Area of Giugliano Calcio (Serie C2).
- From May 2007 to May 2008 he collaborated with the Youth Sector of AS Roma, carrying out organizational duties (Assistant to the Head of Department) and technical (Head of Scouts) duties.

- From May 2008 to June 2011 he collaborated as Assistant to the Sports Management of AS Roma (Serie A), dealing mainly with transfer operations with Lega Pro clubs.
- From June 2008 to August 2008 he was Technical Consultant of the Sarzanese Calcio (Serie D).
- From September 2008 to June 2011 he was Scouts Coordinator of the Technical Area - First Team (Scouting Manager) of AS Roma (Serie A).
- From July 2010 to May 2011 he was Technical Consultant for Fidene Calcio (Serie D).
- From July 2011 to January 2012 he was Sports Director of Benevento Calcio (First Division and Lega Pro).
- From February 2012 to March 2012 he monitored on his own, for updating and scouting purposes, the Italian market.
- From April 2012 to December 2012 he was Sports Director of AC Bellinzona (Challenge League – Svizzera).
- From January 2013 to December 2013 he monitored on his own, for updating and scouting purposes, the market of Switzerland, Italy, Russia, England, Spain, Portugal and France.
- From January 2014 to June 2014 he was a Consultant for the Foreign Market of Spezia Calcio (Serie B).
- From July 2014 to June 2015 he was Sports Director for Lupa Roma (Lega Pro).
- From July 2015 to September 2016 he monitored, for updating and scouting purposes,

both the European market and most of the international market.

- From October 2016 to July 2017 he was the Head of the Technical Area of Sporting Clube Olhanense (Segunda Liga – Portugal).
- From August 2017 to November 2020 he collaborated with the Sports Management of AS Roma (Serie A) carrying out tasks in the Scouting Area.
- From December 2020 to May 2021 he was Head of Scouts of the Youth Scouting Area of the Sports management of Sports Direction of AS Roma (Serie A).
- From June 2020 to December 2020 he was Sports Director of Ascoli Calcio (Serie B).
- From January 2021 - actual , he is Market Consultant and Scouting of Vicenza Calcio (SerieB/C)

**Palmares  
professionale:**

- 2006/2007  
Campione d'Italia (Giovanissimi Nazionali As Roma)
- 2007/2008  
Vittoria Coppa Italia (Prima Squadra As Roma)
- 2009/2010  
Campione d'Italia (Allievi Nazionali As Roma)
- 2010/2011  
Campione d'Italia (Primavera As Roma)  
Campione d'Italia (Juniores Nazionali Fidene Calcio)

