



**GIUSEPPE BIFULCO**

Professional Sporting Director  
FIGC n.1729

June 2021

## GENERAL INFORMATION

I was born 55 years ago in San Giuseppe Vesuviano, on 12 March 1966. I have been living in Rome for 51 years.

Since 2009, I have been qualified and registered with Number 1729 in the Special List of Sporting Directors of the FIGC - Federazione Italiana Giuoco Calcio (Italian Football Federation) after having passed a specific Course at Coverciano Technical Centre.



I was a member of the AIA - Associazione Italiana Arbitri (Italian Referees Association) from 1985 to 1999. I refereed until the end of the 1997/98 season in the National Amateur Championship and worked as an Arbitro Fuori Quadro (Off-the-Pitch Referee) in 1998/99.

In 1990 I was involved in the organisation of the "Italia 90" World Cup.



## GENERAL INFORMATION



In 1995 I attended a specialisation course in Sport Management at LUISS.

In the 2005/06 season I was a member of the FIGC Basic Activity Commission.

In the 2008/09 season, I passed the Coni-Figc Football School Instructor Course.

In 2009, I worked on the organisation of the 2009 UEFA Champions League Final "Roma Finale 2009".



## PROFESSIONAL EXPERIENCES



From the beginning of my career until today, for 21 consecutive seasons as of 2000/01, I have worked with amateur clubs (S.C. Totti, Cisco Roma, Sarzanese and Fidene) and professional clubs, both in Italy and abroad (Napoli, Carrarese, Verona, Melfi, Lodigiani, Potenza, Giugliano, Benevento, Bellinzona/Svizzera, Spezia, Lupa Roma, Olhanense/Portogallo, Roma and Ascoli).

I have held several different roles during my work experience: Youth Sector Manager, Scout, Chief Scout, Technical Area Consultant, Market Consultant, Technical Area Director, General Manager and Sporting Director.

## PROFESSIONAL EXPERIENCES



I have worked with General Managers (Luigi Agnolin, Raffaele Russo, Pier Paolo Castaldi, Fabio Appetiti, Francesco Maglione, Claudio Fenucci, Massimo Mariotto, Mauro Baldissoni, Guido Fienga, Manolo Zubiria, Piero Ducci), and with Sporting Directors (Filippo Fusco, Luigi Pavarese, Giampiero Marchetti, Giorgio Perinetti, Claudio Vinazzani, Mauro Gibellini, Bruno Conti, Daniele Pradè, Giancarlo Romairone, Walter Sabatini, Monchi, Ricky Massara, Morgan De Sanctis, Gianluca Petrachi).



## PERSONAL SKILLS



The most important thing is that I am a professional who works to achieve goals and gives his best when working in challenging positions.

As a simple person, I have been faced with many challenges in life and I am happy to say that I have always overcome them.

I believe in myself. I live with passion, driven by strong motivation in everything I do.

My career experiences have strengthened my personality, determination and dynamism, features already at the core of my nature.



## PERSONAL SKILLS



I believe I am a good learner, which is why I constantly update my knowledge to further improve.

Very important to me is the mental attitude, which I constantly train and which I consider to be a key component in achieving goals, both in personal and professional life.

I love Team play. Sharing the work with the available Team is strategic for me to be successful; often even when nobody expects it.

To best manage oneself and the available Resources that make up the Team is crucial for me.



## SPORTING MANAGEMENT



In addition to myself, the functional structure that I usually propose is composed of:

- An Assistant, with the dual task of my personal assistant and head of the Scouting Area;
  - Scouts, whose number varies according to the club's goals previously specified by the club's General Management and obviously depending on the category in which the club is called upon to compete;
- 
- A dynamic Sports Secretary, expert in Federation Codes and Rules;
  - And a Youth Sector Manager.





## CONTACTS

Mail: [gbifulco@hotmail.it](mailto:gbifulco@hotmail.it)

Mobile: +39 3356406161

